

### Innisfail Woodland Development Marketing Plan

| Number | Block # | Lot #  | Size (ft2) | Lot Dimension | Regular Price | Deposit Deal | Cash Deal |
|--------|---------|--------|------------|---------------|---------------|--------------|-----------|
| 1      | Block 2 | Lot 4  | 8,853      | 89'*115'      | \$160,000     | \$140,000    | \$130,000 |
| 2      | Block 2 | Lot 5  | 9,567      | 75'*140'      | \$190,000     | \$170,000    | \$160,000 |
| 3      | Block 2 | Lot 6  | 6,740      | 60'*115       | \$190,000     | \$170,000    | \$160,000 |
| 4      | Block 2 | Lot 7  | 6,660      | 58'*115       | \$185,000     | \$165,000    | \$155,000 |
| 5      | Block 2 | Lot 8  | 6,659      | 58'*115       | \$185,000     | \$165,000    | \$155,000 |
| 6      | Block 2 | Lot 9  | 6,841      | 58'*115       | \$190,000     | \$170,000    | \$160,000 |
| 7      | Block 2 | Lot 10 | 10,365     | Pie           | \$200,000     | \$180,000    | \$170,000 |
| 8      | Block 3 | Lot 1  | 8,130      | 69'*120'      | \$140,000     | \$120,000    | \$110,000 |
| 9      | Block 3 | Lot 2  | 7,925      | 66'*120'      | \$150,000     | \$130,000    | \$120,000 |
| 10     | Block 3 | Lot 3  | 8,165      | 68'*120       | \$150,000     | \$130,000    | \$120,000 |
| 11     | Block 3 | Lot 4  | 7,925      | 66'*120'      | \$165,000     | \$145,000    | \$135,000 |
| 12     | Block 3 | Lot 5  | 8,165      | 68'*120       | \$165,000     | \$145,000    | \$135,000 |
| 13     | Block 3 | Lot 6  | 7,925      | 66'*120'      | \$165,000     | \$145,000    | \$135,000 |
| 14     | Block 3 | Lot 7  | 8,165      | 68'*120       | \$165,000     | \$145,000    | \$135,000 |
| 15     | Block 3 | Lot 8  | 7,925      | 66'*120'      | \$150,000     | \$130,000    | \$120,000 |
| 16     | Block 3 | Lot 10 | 7,925      | 66'*120       | \$150,000     | \$130,000    | \$120,000 |
| 17     | Block 3 | Lot 11 | 8,165      | 68'*120       | \$150,000     | \$130,000    | \$120,000 |
| 18     | Block 3 | Lot 12 | 7,925      | 66'*120'      | \$150,000     | \$130,000    | \$120,000 |
| 19     | Block 3 | Lot 13 | 8,165      | 68'*120       | \$150,000     | \$130,000    | \$120,000 |
| 20     | Block 3 | Lot 14 | 7,925      | 66'*120'      | \$150,000     | \$130,000    | \$120,000 |
| 21     | Block 3 | Lot 15 | 7,919      | 66'*120'      | \$150,000     | \$130,000    | \$120,000 |
| 22     | Block 3 | Lot 16 | 10,319     | Pie           | \$170,000     | \$150,000    | \$140,000 |
| 23     | Block 3 | Lot 17 | 15,306     | Pie           | \$200,000     | \$180,000    | \$170,000 |
| 24     | Block 3 | Lot 19 | 8,887      | Pie           | \$165,000     | \$145,000    | \$135,000 |
| 25     | Block 3 | Lot 20 | 7,525      | 66'*115       | \$160,000     | \$140,000    | \$130,000 |
| 26     | Block 3 | Lot 21 | 7,579      | 66'*115       | \$160,000     | \$140,000    | \$130,000 |
| 27     | Block 3 | Lot 22 | 7,579      | 66'*115       | \$160,000     | \$140,000    | \$130,000 |
| 28     | Block 3 | Lot 23 | 7,720      | 66'*115       | \$160,000     | \$140,000    | \$130,000 |
| 29     | Block 4 | Lot 1  | 7,877      | 66'*120       | \$165,000     | \$145,000    | \$135,000 |
| 30     | Block 4 | Lot 2  | 7,926      | 66'*120       | \$150,000     | \$130,000    | \$120,000 |
| 31     | Block 4 | Lot 3  | 7,926      | 66'*120       | \$150,000     | \$130,000    | \$120,000 |

|       |         |        |       |           |             |             |             |
|-------|---------|--------|-------|-----------|-------------|-------------|-------------|
| 32    | Block 4 | Lot 4  | 7,926 | 66'*120   | \$150,000   | \$130,000   | \$120,000   |
| 33    | Block 4 | Lot 5  | 7,926 | 66'*120   | \$150,000   | \$130,000   | \$120,000   |
| 34    | Block 4 | Lot 6  | 7,825 | 66.4'120  | \$165,000   | \$145,000   | \$135,000   |
| 35    | Block 4 | Lot 7  | 7,877 | 66.6'*120 | \$165,000   | \$145,000   | \$135,000   |
| 36    | Block 4 | Lot 8  | 7,926 | 66'*120   | \$150,000   | \$130,000   | \$120,000   |
| 37    | Block 4 | Lot 9  | 7,926 | 66'*120   | \$150,000   | \$130,000   | \$120,000   |
| 38    | Block 4 | Lot 10 | 7,926 | 66'*120   | \$150,000   | \$130,000   | \$120,000   |
| 39    | Block 4 | Lot 11 | 7,926 | 66'*120   | \$150,000   | \$130,000   | \$120,000   |
| 40    | Block 4 | Lot 12 | 7,825 | 66.4'*120 | \$165,000   | \$145,000   | \$135,000   |
|       |         |        |       |           |             |             |             |
| Total |         |        |       |           | \$6,485,000 | \$5,685,000 | \$5,285,000 |