

### Innisfail Woodland Development Marketing Plan

Number	Block #	Lot #	Size (ft2)	Lot Dimension	Regular Price	Deposit Deal	Cash Deal
1	Block 2	Lot 4	8,853	89'*115'	\$160,000	\$140,000	\$130,000
2	Block 2	Lot 5	9,567	75'*140'	\$190,000	\$170,000	\$160,000
3	Block 2	Lot 6	6,740	60'*115	\$190,000	\$170,000	\$160,000
4	Block 2	Lot 7	6,660	58'*115	\$185,000	\$165,000	\$155,000
5	Block 2	Lot 8	6,659	58'*115	\$185,000	\$165,000	\$155,000
6	Block 2	Lot 9	6,841	58'*115	\$190,000	\$170,000	\$160,000
7	Block 2	Lot 10	10,365	Pie	\$200,000	\$180,000	\$170,000
8	Block 3	Lot 1	8,130	69'*120'	\$140,000	\$120,000	\$110,000
9	Block 3	Lot 2	7,925	66'*120'	\$150,000	\$130,000	\$120,000
10	Block 3	Lot 3	8,165	68'*120	\$150,000	\$130,000	\$120,000
11	Block 3	Lot 4	7,925	66'*120'	\$165,000	\$145,000	\$135,000
12	Block 3	Lot 5	8,165	68'*120	\$165,000	\$145,000	\$135,000
13	Block 3	Lot 6	7,925	66'*120'	\$165,000	\$145,000	\$135,000
14	Block 3	Lot 7	8,165	68'*120	\$165,000	\$145,000	\$135,000
15	Block 3	Lot 8	7,925	66'*120'	\$150,000	\$130,000	\$120,000
16	Block 3	Lot 10	7,925	66'*120	\$150,000	\$130,000	\$120,000
17	Block 3	Lot 11	8,165	68'*120	\$150,000	\$130,000	\$120,000
18	Block 3	Lot 12	7,925	66'*120'	\$150,000	\$130,000	\$120,000
19	Block 3	Lot 13	8,165	68'*120	\$150,000	\$130,000	\$120,000
20	Block 3	Lot 14	7,925	66'*120'	\$150,000	\$130,000	\$120,000
21	Block 3	Lot 15	7,919	66'*120'	\$150,000	\$130,000	\$120,000
22	Block 3	Lot 16	10,319	Pie	\$170,000	\$150,000	\$140,000
23	Block 3	Lot 17	15,306	Pie	\$200,000	\$180,000	\$170,000
24	Block 3	Lot 19	8,887	Pie	\$165,000	\$145,000	\$135,000
25	Block 3	Lot 20	7,525	66'*115	\$160,000	\$140,000	\$130,000
26	Block 3	Lot 21	7,579	66'*115	\$160,000	\$140,000	\$130,000
27	Block 3	Lot 22	7,579	66'*115	\$160,000	\$140,000	\$130,000
28	Block 3	Lot 23	7,720	66'*115	\$160,000	\$140,000	\$130,000
29	Block 4	Lot 1	7,877	66'*120	\$165,000	\$145,000	\$135,000
30	Block 4	Lot 2	7,926	66'*120	\$150,000	\$130,000	\$120,000
31	Block 4	Lot 3	7,926	66'*120	\$150,000	\$130,000	\$120,000

32	Block 4	Lot 4	7,926	66'*120	\$150,000	\$130,000	\$120,000
33	Block 4	Lot 5	7,926	66'*120	\$150,000	\$130,000	\$120,000
34	Block 4	Lot 6	7,825	66.4'120	\$165,000	\$145,000	\$135,000
35	Block 4	Lot 7	7,877	66.6'*120	\$165,000	\$145,000	\$135,000
36	Block 4	Lot 8	7,926	66'*120	\$150,000	\$130,000	\$120,000
37	Block 4	Lot 9	7,926	66'*120	\$150,000	\$130,000	\$120,000
38	Block 4	Lot 10	7,926	66'*120	\$150,000	\$130,000	\$120,000
39	Block 4	Lot 11	7,926	66'*120	\$150,000	\$130,000	\$120,000
40	Block 4	Lot 12	7,825	66.4'*120	\$165,000	\$145,000	\$135,000
Total					\$6,485,000	\$5,685,000	\$5,285,000